

# REVENUE CYCLE AI

Opera Solutions' **Revenue Cycle AI** platform is an intuitive, cloud-based solution that works with your hospital's existing system to find missing charges in patient accounts. It provides a simple user interface that allows auditors to start every day with a prioritized list of patient accounts, submit account corrections, and provide feedback. And because it uses advanced machine learning techniques, it improves over time and adapts automatically, which means you won't have to update the system when rules and regulations change.



#### **Finds more missing charges:**

On average, it routinely finds 50–100 additional basis points of lost revenue on top of existing systems. That's because it uses pattern-based analytics that work better than rules-based systems or auditor reviews alone.



#### **Prioritizes accounts:**

To maximize auditors' productivity, Revenue Cycle AI prioritizes each account based on the amount of the missing charge and the probability that the detected charge is actually missing. This way, auditors are always reviewing the most important invoices, ensuring the highest ROI per auditor.



#### **Allows for easy management and oversight:**

Managers can evaluate the productivity of their auditors. They have quick and easy access to auditor performance in regard to volume of invoices reviewed as well as total dollars flagged. Managers can then redirect invoices to the most effective auditors. They can also see how entire hospitals are performing and adjust auditor assignments accordingly.



#### **Learns and adjusts automatically:**

Any time Revenue Cycle AI presents a charge that isn't actually missing, an auditor can provide feedback, using a drop-down menu or a comment field. The explanations help the system learn and improve on its own, without involving IT or management.

**"With Revenue Cycle AI, we're capturing an additional \$1.3 million in missed charges every month — and growing."**

Eric Waller, Senior Vice President,  
Chief Marketing Officer,  
Health Management Associates



By grouping patient accounts and comparing them using the four models below, Revenue Cycle AI finds charges that other systems miss. It reviews 100 percent of patient invoices, finds patterns, detects missing charges and prioritizes accounts with the highest potential for return. Not only does this approach find more missing charges, it increases auditors' productivity.

**Global Comparison:**

All patients within a given hospital are compared with one another to ensure standard, baseline charges are applied.

**Visit-Level Comparison:**

Patients are grouped according to their visit level. The accounts of inpatients, outpatients and even new patients are evaluated and compared.

**Neighborhood Comparison:**

Similar patients, such as heart, maternity or cancer patients, are compared to determine the likelihood of a missing charge.

**Cluster Comparison:**

Charge codes often occur in clusters. Comparing the clusters ensures accuracy, even when other factors differ.



**Get started.**

Revenue Cycle AI is a cloud-based solution that sits on top of hospitals' existing systems. This means implementation requires months, not years, and the return on investment happens right away.

“With Revenue Cycle AI, we were able to reduce our auditors from 60 to 10.”

Deborah Tremblay,  
Revenue Integrity Manager,  
Health Management Associates



For more information, please call us at 1-855-OPERA-22, email us at [interest@operasolutions.com](mailto:interest@operasolutions.com), or visit [www.operasolutions.com](http://www.operasolutions.com).



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